



PIFSA Chamber Members shine at SAPPI

Printer Awards

Congratulations are once again in order to KZN Chamber members who excelled in the Sappi Printer of the Year awards for 2006. Two Gold, six Silver and fourteen Bronze Awards were received.

It is encouraging to note the high standard of print in KwaZulu Natal.

Details of awards are:

Gold

- Pro-Print – Packaging and Labels
- PrintAbility – Printer’s Own Promotion

Silver

- Pro-Print – Annual Reports
- Pro-Print – Brochures
- Pro-Print – Calendars
- Intrepid Printers – Catalogues
- Pro-Print – General Print
- PrintAbility – Magazines

Bronze

- Pro-Print – Annual Reports
- Fishwicks Printers – Brochures X2
- Pro-Print – Calendars
- Universal Web – Catalogues X2
- PrintAbility – General Print
- Robprint – General Print
- PrintAbility – Magazines X2
- Nampak Cartons & Labels – Packaging and Labels
- Pro-Print – Packaging and Labels
- PrintAbility – Printer’s Own Promotion
- Pro-Print – Printer’s Own Promotion

JDF Seminar in Durban:

Dewald Rosema from Exell Technologies arranged for JDF expert Stephan Jaeggi to deliver a comprehensive presentation around JDF explaining where it all started, where things are now, and where it is heading.

It was clear that JDF is not something that will be a flash in the pan but a topic that each and every printer who wants to stay ahead of the game needs to embrace. It was also emphasized that JDF is not something that can be bought in a package and installed overnight.

Tim Taylor from Screen gave an overview of the Screen’s Trueflow 3 workflow system. The valuable work around JDF that is being covered by Screen and Kemtek was also discussed.

Craig Diedericks from Adobe South Africa demonstrated how involved Adobe is with JDF. He showed how powerful the new Creative Suite 2 can be when starting the JDF process from the design stage.

In closing Dewald Rosema of Exell Technologies gave a brief recap of JDF and the role that his company can play to assist printers.

It is clear that before print companies start with any JDF implementation, they should have a thorough understanding of their current workflow and business processes.

Further seminars on this topic will be presented next year.

In-House Technical Training

The Chamber offers the following Technical Training on an in-house basis.

- * Die Cutting Operator
- * Guillotine Operator
- * Litho Operator (small sheetfed)
- * Flexo Operator (narrow and wide web)
- * Bindery – Mechanised
- * In line Cutting

Contact the Chamber on Telephone 031-7058744



*Seen at the recent JDF seminar are from:
Left to Right – Warren Smith, Barry Lynch,
Stephan Jaeggi, Tim Taylor.
Back – Craig Diedericks, Dewald Rosema, Tony Gibb*

Consumer Price Index – June 2006

CPI for Rural Areas

The inflation rate for rural areas was 5,0% at June 2006 (i.e. the CPI at June 2006 compared with that at June 2005)

This rate is 1, 1 percentage points higher than the corresponding annual rate of 3,9% at May 2006. This higher rate at June 2006 could be explained by increases in the annual rates of change for:

- The CPI for household operation for which the rate increased from 10,9% at May 2006 to a higher rate of 11,4% at June 2006.
- The CPI for fuel and power for which the rate increased from 5,6% at May 2006 to a higher rate of 7,4% at June 2006.
- The CPI for food for which the rate increased from 4,2% at May 2006 to a higher rate of 5,5% at June 2006.
- The CPI for transport for which the rate increased from 3,9% at May 2006 to a higher rate of 6,1% at June 2006.

From May 2006 to June 2006 the Consumer Price Index for the rural areas increased by 0,7%.

CPIX for Rural Areas (inflation excluding interest rates on mortgage bonds)

The annual percentage change in the CPIX for rural areas was 5,1% at June 2006 (i.e. the CPIX at June 2006 compared with that at June 2005)

The annual percentage change in the CPIX, which is the Consumer Price Index excluding the interest rates on mortgage bonds, for rural areas was 5,1% at June 2006 (i.e. the CPIX at June 2006 compared with that at June 2005). This rate is 1,0 percentage point higher than the corresponding annual rate of 4,1% at May 2006.

From May 2006 to June 2006 the CPIX for the rural areas increased by 0, 7%.

CPI for the Total Country

The inflation rate for the total country was 4,9% at June 2006 (i.e. the CPI at June 2006 compared with that at June 2005).

This rate is 1,0 percentage point higher than the corresponding annual rate of 3,9% at May 2006 . This higher rate at June 2006 could be explained by increases in the annual rates of change for:

- The CPI for food for which the rate increased from 5,7% at May 2006 to a higher rate of 6,7% at June 2006.
- The CPI for transport for which the rate increased from 5, 4% at May 2006 to a higher rate of 8,8% at June 2006.
- The CPI for housing for which the rate increased from 2,4% at May 2006 to a higher rate of 3,9% at June 2006.

From May 2006 to June 2006 the Consumer Price Index for the total country increased by 0,7%.

CPIX for the Total Country (inflation excluding interest rates on mortgage bonds)

CPIX for the total country was 4,9% at June 2006 (i.e. the CPIX at June 2006 compared with that at June 2005).

The annual percentage change in the CPIX for the total country was 4,9% at June 2006 (i.e. the CPIX at June 2006 compared with that at June 2005). This rate is 0,8 of a percentage point higher than the corresponding annual rate of 4,1% at May 2006.

From May 2006 to June 2006 the CPIX for the total country increased by 0,6%.

The annual increase of 4,9% in the Consumer Price Index excluding the interest rates on mortgage bonds (CPIX) for the total country is mainly due to relatively large annual contributions in the price indices for:

- food (+ 1,9 percentage points)
- transport (+ 1,2 percentage points)
- medical care and health expenses (+ 0,5 of a percentage point)
- housing excluding interest rates on mortgage bonds (+ 0,4 of a percentage point)
- alcoholic beverages (+ 0,2 of a percentage point)
- household operation (+ 0,2 of a percentage point)
- education (+ 0,2 of a percentage point)
- personal care (+ 0,2 of a percentage point).

These annual increases were slightly counteracted by annual decreases in the price indices for clothing and footwear, and furniture and equipment.

Source: Statssa

Minister of Trade and Industry gives update on Broad-Based Black Economic Empowerment Codes of Good Practice

The Minister of Trade and Industry, Mr. Mandisi Mphahla, gave an update on the finalization of Broad-Based Black Economic Empowerment in Johannesburg. This followed a meeting between members of the private sector. The Minister also elaborated on the government process for submitting the Codes of Good Practice to Cabinet for approval, and gazetting phase two of the Codes. The Codes provide guidelines for the implementation of Broad-Based Black Economic Empowerment.

The second phase of the Codes of Good Practice on Broad-Based Black Economic Empowerment was released for public comment in December 2005, and the deadline for comment was 31 March 2006. The Department received almost 180 submissions from various sectors, including big business, black business, government, and state-owned enterprises.

Public comment revealed the need for research on certain elements of the Codes of Good Practice for Broad-Based Black Economic Empowerment to get a better understanding of the dynamics that the economy faces. As a result, the DTI has embarked on extensive research on issues of concern. It also conducted further consultations with various stakeholders and practitioners, which led to the refining of the Generic and QSE (Qualifying Small Enterprises) scorecards. However, the key principles embedded in the Codes of Good Practice for Broad Based Black Economic Empowerment have remained unchanged.

The Minister added that the complexities of the current Codes of Good Practice make it imperative for government to release two further documents, namely, the Practitioners for Manual and the Summary document, both written in simple language that is easy to read and understand.

He also announced that the Department would reduce the number of indicators on the scorecard to reduce the time enterprises spent on trying to ensure compliance and make compliance easier.

Small and Micro-Enterprises

Government is also committed to making the Codes of Good Practice less difficult for small and medium businesses to comply with by creating a special dispensation for Black Economic Empowerment (BEE) compliance in these

categories. The DTI is currently revisiting thresholds and categories that would define qualifying small enterprises (QSE). The thresholds used to determine the size of companies that can qualify for special dispensation were originally based on outdated Small Business Act thresholds that will result in the exclusion of a majority of the intended beneficiary companies. As a result of intensive consultations with stakeholders, it appears that there will be an increase in the thresholds for both Qualifying Small Enterprises (QSE) and Exempted Micro Enterprises (EME).

Qualifying small enterprises can also opt to implement only five out of seven elements of the QSE scorecard. Comments and inputs from workshops held with the technical working group of small business practitioners recommended that only one threshold based on turnover be used to determine QSEs. The original sector specific definitions for QSEs also took into account the number of employees.

Accreditation and verification

The Black Economic Empowerment Industry has been established in close co-operation with South African National Accreditation Systems to ensure that the best standards are implemented.

The IT database that is currently being formulated by the Department will ensure that mechanisms are established for self-assessment, the provision of Black Economic Empowerment information, and the facilitation of Black Economic Empowerment partners and business opportunities. All accredited verification agencies will be linked to this database, and this will enable anyone in the economy who wants to verify their BEE status or that of a supplier to access this system through the DTI website.

Government has acknowledged concerns about BEE implementation costs raised by the economy. The IT system is intended to also facilitate the process of self-assessment and BEE verification that should result in further cost reductions.

Electronic Origination Training

Companies that are interested in having staff trained in Electronic Origination should contact Geoff Warren at the Chamber's Offices
Tel: 031-7058744.

National BEE Advisory Council:

The long awaited BEE Advisory Council will be established immediately, after Cabinet's approval of the Codes, and it will report on the status of BEE in the economy on a quarterly basis. Its membership is based on equitable representation of business, labour, community and academics as well as equity in gender, race, and geographical spread. Government believes that the Council will ensure that BEE is properly implemented and monitored throughout the economy

Conclusion

The DTI is confident that the process of finalizing Codes of Good Practice on Broad-Based Black Economic Empowerment will be presented to Cabinet for approval in August 2006. Thereafter the first and second phase of the Codes will be gazetted.

Please address all media enquiries to:

| | |
|-------------------------|-----------------|
| Henriette van der Merwe | Bongani Lukhele |
| Tel: (012) 394 1640 | (012) 394 1643 |
| Cell: 082 572 8184 | 083 291 8680 |

| | |
|---------------------|----------------|
| Bethuel Mnguni | Donavan Jacobs |
| Tel: (012) 394 1647 | (012) 394 1641 |
| Cell: 083 624 8888 | 083 624 8888 |

Source: Department of Trade and Industry

Fraud

We repeat below a tale of Woe from a Printer – beware- you could be next!!

“With reference to our conversation of the phone this morning, I would like all printers to be aware of the risk in dealing with a certain “Dr.” or “Pastor” XXXXXX of XXXXXXXXXXXX.

On 2003 he called me from Dallas told me of a conference he was planning in SA, and asked me to print posters and brochures, for which I quoted him R33 000.00. He said he would transfer the amount immediately, he would email me the artwork, and we were to start printing without delay.

Two days later when the printing was ready for delivery we had still not received payment and I called him to let him know. He begged me not to delay delivery and said that transfer had been done and the money must be in the pipeline with the bank. I made the delivery, but payment was never received.

He arrived in SA for his conference and continued to maintain that the transfer had been done but shortly before leaving SA when I pursued him for proof of transfer, he stated that he would not be paying me because I was a racist white South African who had benefited under apartheid

I see from his website, www/XXXXXXXX.org, that he has another conference planned in SA for September this year. No doubt he will be needing printing. I would suggest any printer dealing with him should insist on full payment before doing any work.

I have reason to believe that the man is a fraud. He calls himself “Doctor” but I have been unable to verify his credentials with Criswell College, Dallas, where he claims to have studied. His behaviour, language and attitude are certainly not in line with that of a Christian Pastor.”

For details contact the Chamber on 031-7058744.

Source: Central Chamber

Absenteeism

In response to a query relating to the incidence of absenteeism, a spokesperson for SACOB said:

‘It is estimated that absenteeism could be costing the economy as much as R12 billion a year. While it is difficult to obtain satisfactory statistics on this phenomenon, there appears to be evidence pointing towards an increase in the incidence of sick leave so far this year. It is possible that the recent industrial action that has been associated with violence may have contributed to some measure of absenteeism.

Of course, the failure to move commemorative holidays to either the Monday or the Friday closest to the weekend continues to serve as an inducement to absenteeism.

SACOB



PIFSA Finance

For assistance with financing of Capital Equipment, motor vehicles and other finance solutions contact Geoff Warren at the Chamber or Ralph Howell of ABSA.

Contact Details: kzn-chamber@pifsa.org or tel: 031-7058744

Supervisor Training



Seen above are the delegates who attended a recent Supervisor Development Training Programme held at the Chamber. The next two day programme is scheduled for 23-24 August 2006.

SA Institute of Printing - Ipex Feedback

The SAIP invited KZN Printers to an Ipex 2006 feedback presentation which was held at the Point Yacht Club on 22 June 2006.

The topics discussed were as follows:

Developments in Processless Plates

Grant Blewett – Antalis's National Sales Manager Electronics, spoke of the advances made by various suppliers on Processless Plates. His presentation explored the comparison between both thermal and violet plates.

He detailed important areas for consideration by prospective end users – particularly with regard run length, environment matters and of course, the ever important point – time.

De-mystifying JDF

Johnny Singh – Intrepid Printers' Works Manager, spoke about "De-mystifying JDF" He dealt with the benefits of having one system that has the ability to carry a print job from conception through to completion.

Heidelberg Anicolor

Michael Fallenbacher – Heidelberg Germany presented the new inking unit concept - ANICOLOR for the Heidelberg SM 52. This is a revolutionary, keyless, inking concept from Heidelberg that uses an Anilox screen roller to supply an even film of ink across the width of the press. Some of the benefits offered are very fast colour settings as well as consistent inking.

The Future of Digital Solutions

Xerox Document Network – Business and Marketing Manager based in Dubai, Steve Shore, gave a presentation on the "Future of Digital Solutions". Highlighted in the presentation was the complementary role that digital print can play in the traditional commercial printing business.



Seen above are SAIP President Andrea Penetti thanking Grant Blewett, Antalis's National Sales Manager Electronics for his part in the presentation and in the background is Johnny Singh – Intrepid Printers' Works Manager

Pensions increase by two percent

Labour Minister Membathisi Mdladlana has raised the pensions payable to injured employees by two percent.

The two percent increase is in respect of accidents which occurred as well as occupational diseases diagnosed before 1 April 2005 with effect from 1 April 2006.

A pension is a monthly grant paid to employees who have disabilities of more than 31 percent. The disability has to have been a result of an accident or injury on duty.

If an employee gets fatally wounded, his dependants receive monthly pensions for a life time.

In fatality cases, the widow/widower is entitled to the payment of a lump sum to the equivalent of twice the monthly pension to which the employee would have been entitled to if he/she were 100 percent disabled as well as a pension equivalent to 40 percent of the pension to which the employee would have been entitled if he/she were 100

percent disabled as well as a pension equivalent to 40 percent of the pension to which the employee would have been entitled if he/she were 100 percent disabled.

As at the end of June 2006 the Compensation Fund paid out almost R32 million of pensions money to 22 731 individuals on its pensions payroll. More than R30 million of these were electronic transfer payments as the Fund is moving away from cheque payment in an attempt to combat the high rate of stolen cheques.

The current minimum earnings on which Permanent Disablement (PD) is based is R1, 632 per month and the maximum is R8, 360 per month.

Compensation for PD where the degree of disablement is 30 percent or less takes the form of a lump sum, based on 15 times the employee's disablement is less than 30 percent the lump sum is calculated proportionally. The act also provides for a minimum amount for compensation if the income of the employee is below a certain limit which is increased annually.

Enquiries:
Mokgadi Pela
Cell: 082 808 2168
Issued by: Department of Labour
29 June 2006

Chamber Golf Day



10th October 2006

See attached insert for details

HIV/AIDS Training

Reality Training Concepts

Reality Training Concepts aims to empower companies to manage HIV/AIDS effectively in the workplace.

- Many of their trainers are HIV positive and can provide a disclosure at the end of the training.
- Training is conducted in mother tongue to ensure that those trained have a thorough understanding of the subject.
- A variety of HIV/AIDS training courses are offered
- Your staff will be provided with the opportunity to know their HIV status using a saliva test. By offering voluntary testing and counselling we are able to determine the impact HIV/AIDS is having on your company.

For further information please contact the Chamber on 031-7058744.

"If you're not growing, you are automatically dying."

Supervisor Training

Date: 23-24 August
Venue: KZN Chamber offices
Fee: R1720.00 (Inclusive of VAT)

This programme is targeted at newly appointed Supervisors or those that have been in a position for some time but have never had any formal training.

Contact Helen at the Chamber for registration.

Industrial Relations Workshop

5th October 2006

Programme Content

- Definitions of an Employee
- Presumptions of employment
- Retrenchment
 - Selection Criteria
 - Alternative job Offers
 - Severance

- Outsourcing/Labour brokers
- Organisational Rights
- Rights of Shop Stewards
- Strikes
 - Interdicting Strikes
 - Pickets
 - Dismissal of Strikers

- Sexual Harassment
- Managing Alcohol and Drug Abuse
- Restraint of Trade Agreements
- Leave Entitlement
 - Annual Leave
 - Sick Leave
 - Maternity Leave
 - Family Responsibility Leave
 - IOD's and Leave

- Dismissals
 - Constructive Dismissal
 - Desertion
 - Insubordination
 - Incompatibility
 - Misconduct
 - Poor Work Performance
 - Incapacity

- Unilateral Changes to Terms and Conditions of Employment
- The Industry Statutory Council

To ensure your place on this Workshop, please contact the Chamber.

Helen : Tel 031 7058744
 Fax 031 7054408
 E-mail kzn-chamber@pifsa.org

CHAMBER COURSES – 2006

| Course | Details | Duration | Date | Price |
|---|---|------------------------|-------------------|--|
| Health and Safety Representative | Delegates will understand the role and duties of the Health and Safety Representative. | 1 Day | 8 August 2006 | R520,00 (Incl. VAT) |
| Basic Safety Training | An introduction to the requirements of the OHSA Act. | 1 Day | 16 August 2006 | R450,00 (Incl. VAT) |
| Supervisors' Course | A course for first line Supervisors/Managers | 2 Day 08h30 – 16h30 | 23–24 August 2006 | R1720, 00 (Incl. VAT) Tea, Lunch and Course Notes |
| Dealing with Misconduct and Poor Work Performance | A hands-on practical workshop where delegates get to understand and apply the code of good practice, ensuring fair water-tight disciplinary action. | 1 Day 08h30 – 16h30 | 12 September 2006 | R860,00 (Incl. VAT) Tea, Lunch and Course Notes |
| Labour Relations Course | This course gives an overview of the Labour Relations Act and the Basic Terms and Conditions Act applicable to the Printing and Packaging Industry. | 1 Day 08h30 – 16h30 | 5 October 2006 | R860,00 (Excl. VAT) Tea, Lunch and Course Notes |
| Telephone Technique and Front Office Skills | Realise the value of an efficient and motivated Receptionist and ensure that customers and other business contacts receive a good first impression. | 1 Day 08h30 – 16h00 | 19October 2006 | R860, 00 (Incl. VAT) Tea, Lunch and Course Notes |